# SECURITY MANAGEMENT 2025 media kit

Editorial Calendar pg 2 Reader Information pg 5 Newsletters pg 6 Websites pg 8 Security Technology pg 11 Content Marketing pg 12 Multimedia pg 13 Events pg 14 Magazine pg 15





# 2025 Editorial Calendar

#### January

#### February

LEAD TOPIC-

Fraud:

1 February

Editorial Deadline: 11/08/24 Closing Deadline: 12/02/24 Materials Deadline: 12/13/24

#### LEAD TOPIC— Mental Health and

## Burnout:

#### 1 January

Frontline security, team wellness, resilience, content moderators, intelligence analysts, PTSD, burnout, employee retention

#### Also in January Garage and Parking Lot Security:

#### 13 January

Healthcare, lighting, surveillance, audio detection and response, crime prevention, security patrols, deterrents, mass communication, situational awareness

#### Incident Report Writing:

#### 20 January

Communication skills, writing for stakeholders, incident management, evidence management, security officers, artificial intelligence (AI), liability

#### Editorial Deadline: 12/06/24 Closing Deadline: 01/06/25 Materials Deadline: 01/15/25

Security Technology—

Banking and finance,

disaster relief, fraud

prevention, identity

theft, occupational

scams. organized

Also in Februarv

laundering

Security:

workers

Research

(Sponsorable)

Newsletter:

10 February

fraud investigations,

elder fraud, romance

crime, cybersecurity,

cybercrime, nation-

state threats. money

**Convenience Store** 

robberies, workplace

violence, liability,

storefront security.

video management,

security training. lone

**ASIS Security Issues** 

Industry Insights

Critical Infrastructure

Retail. crime prevention.

surveillance, deterrents,

Editorial Deadline: 01/10/25
Closing Deadline: 02/03/25
Materials Deadline: 02/14/25

#### LEAD TOPIC— Video Game Security: 1 March

March

#### Extrem

Extremism, event security, eSports, threat assessment, workplace violence, investigations, cybersecurity, social media, harassment, intellectual property protection

#### Also in March Pandemic Readiness and Biosecurity:

#### 10 March

Resilience, emergency preparedness, public health, public-private partnerships, disease outbreaks, health and safety, biological threats, business continuity

#### Metrics—Measuring and Communicating Effectiveness: 17 March

Business intelligence, leveraging data, communication, presentation skills, ESRM, executive skills, auditing, risk management

# ASIS Europe:

4–6 March, Dublin, Ireland

#### Editorial Deadline: 02/07/25 Closing Deadline: 03/03/25 Materials Deadline: 03/17/25

April

#### LEAD TOPIC—Security Technology—Travel Security:

1 April

Executive protection, evacuations, secure communications, security intelligence, insurance, emergency response, security training, security scanners

#### Also in April

#### K-12 Physical Security:

14 April School security, surveillance, access control, visitor management, perimeter security, CPTED, security drills, window and door protection

#### Budgets and Financial Literacy:

**21 April** Executive skills, presentations, budgeting for security, strategy, financial management, business acumen

#### Industry Insights Newsletter: Healthcare

## ISC West:

#### 2–4 April, Las Vegas, NV Special Security Man-

agement Print Edition, Including ISC West Product Showcase. (See print deadlines on page 15.) Editorial Deadline: 03/14/25Editorial Deadline: 04/11/25Closing Deadline: 04/01/25Closing Deadline: 05/01/25Materials Deadline: 04/15/25Materials Deadline: 05/15/25

#### LEAD TOPIC— Mass Protests and Activism:

**1 May** Crowd dynamics,

municipal security, campus security, public relations, reputation management, social media, threat assessment, publicprivate partnerships

#### Also in May Extreme Temperature Safety: 12 May

Extreme heat, climate change, health and wellness, medical response, duty of care, workplace safety, security officers

#### ASIS Security Issues Research

(Sponsorable)

I/25 Closing Deadline: 05/01/25
 5/25 Materials Deadline: 05/15/25
 LEAD TOPIC—Security

#### Technology—Weapons Selection:

#### 1 June

Firearms, tasers, nonlethal weapons, security officer training, security staffing, executive protection, team management, liability, regulations, retail, mass transit, hospital security

#### Also in June Executive Protection for Female Executives: 16 June

Close protection, threat assessment, disinformation, kidnap and ransom, low-profile executive protection, cyber stalking, gender-specific threats, security posture

#### Inclusive Security Policies: 23 June

Training, security procedures, evacuations, emergency preparedness, disability accommodations, DE&I, fire safety, security screenings, transportation, recruitment and retention

#### Industry Insights Newsletter:

Transportation

Security LeadHER: 9–10 June, Detroit, MI

#### May

June

#### asisonline.org/advertise

#### July

#### Editorial Deadline: 05/09/25 Closing Deadline: 06/02/25 Materials Deadline: 06/16/25

#### LEAD TOPIC—Career Competency Mapping:

#### 1 July

Problem-solving, management skills. analytical thinking, productivity, workload prioritization. executive skills, early-career growth, business acumen

#### Also in July **Intellectual Property Protection:**

#### 14 Julv

Intellectual property, espionage, insider threat, intelligence teams. nation-state threats, cybersecurity, asset protection, publicprivate partnerships, information sharing, investigations

#### **Concert and Festival** Security: 21 July

Event security, crowd surae. security screening, active assailant, celebrity close protection, quarding, temporary security measures, surveillance

#### LEAD TOPIC—Security Technology— Manufacturing:

August

Closing Deadline: 07/01/25

Materials Deadline: 07/07/25

#### 1 August

Factories, supply chain, natural disasters, crisis management, cyber incident response, ransomware, physical and cyber convergence, shipping, loss prevention

#### Also in August Threat Assessment: 18 August

Artificial intelligence (AI), workplace violence, investigations, risk management, conspiracy theories, extremism, reputational security, high-profile targets

#### ASIS Security Issues Research (Sponsorable)

#### Industry Insights Newsletter:

Schools and Campuses

#### GSX 2025: 29 September-1 October, New Orleans, LA

 GSX Daily 2025 Special Security Management Print Edition, including GSX Product Showcase (See print deadlines on page 15.)

Editorial Deadline: 06/13/25 Editorial Deadline: 07/11/25 Editorial Deadline: 08/08/25 Closing Deadline: 08/01/25 Closing Deadline: 09/02/25 Materials Deadline: 08/15/25 Materials Deadline: 09/15/25

September

LEAD TOPIC—Change

Management:

Mergers and acqui-

leadership, strategic

management, build-

ing trust, stakeholder

decision-making, team

engagement, organiza-

and leveraging influence

Bollards, Barriers, and

Vehicle barriers, perime-

ter security, monitoring,

physical security, layered

Post-traumatic incident

care, team wellness, re-

silience, incident recov-

erv. workplace violence.

security, crash-rated

solutions, pedestrian

safety, data centers

Violent Incident

**Recoverv:** 

extremism

22 September

tional culture, building

Also in September

Fencing:

15 September

sitions, changes in

1 September

#### LEAD TOPIC—Security Technology—Identity Management:

#### 1 October

Authentication, access control. finance. travel. intellectual property protection, espionage, data breaches. threat intelligence, policies, passwords, privacy, biometrics

#### Also in October Flood Preparedness and Recovery:

13 October Natural disasters. resilience, climate change, disaster recovery, emergency management, risk mapping

#### Handling Disruptive **Behavior:**

20 October

Harassment, microaggressions, team management, organizational culture, employee terminations. workplace violence, behavioral threat assessment. management skills

#### Industry Insights Newsletter: Cybersecurity

Cybersecurity Awareness Month

Editorial Deadline: 09/12/25 Editorial Deadline: 10/10/25 Closing Deadline: 10/01/25 Materials Deadline: 10/15/25

November

#### LEAD TOPIC— Geopolitical Resilience: Technology—Security 1 November

Political instability, travel security, nation-state risks, risk management. C-suite communication, supply chains, extremism, business continuity, mass migration

#### Also in November **Multitenant Security:** 10 November

Mall security, retail security. residential security, stakeholder management, mixed use commercial spaces, security as a service. concierge security, surveillance. access management, visitor management

#### **Title IX Investigations:** 17 November

Higher education, harassment. discrimination. assault. domestic violence. stalking, investigations, compliance. school security, security policies, trauma, interviewing

ASIS Security Issues Research (Sponsorable)

## December

Closing Deadline: 11/03/25 Materials Deadline: 11/14/25

## LEAD TOPIC—Security Screening:

#### 1 December

Security theater, liability, airports, border crossings, stadiums, cultural properties, security training, security staffing, prisons, weapons detection. access control. workplace violence prevention. courthouses and government buildings

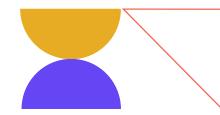
#### Also in December Employee Retention

# and Hiring:

#### 15 December

Motivating frontline security, security staffing, emplovee management. mentoring, benefits, training, career planning, recruitment

#### Industry Insights Newsletter: Retail



#### October

# The security industry's leading publication.

Security Management is ASIS International's awardwinning flagship publication, reaching 34,000+ ASIS members and the broader security industry. With online news, features, podcasts, videos, and printed show issues, we empower readers to safeguard people, property, and data in a dynamic environment. Our influential readers—top security decision makers—find value in our high-quality content, sleek design, and low ad saturation.



# Accolades for Security Management

# A Z B E E S

ASBPE Awards of Excellence

## 2024 American Society of Business Publication Editors (ASBPE) Awards

#### Editorial

- National Bronze, Web Feature Article
- National Bronze, Overall Headline Writing

#### Design

- National Gold, Illustration
- National Silver, Website Design
- National Silver, Infographics
- Regional Silver, Print Magazine Design



## 2024 Hermes Creative Awards

#### **Overall Awards**

- Platinum Winner: Website, entire site, including content and design
- Gold Winner: E-Newsletter, Security Technology

#### Design

- Platinum Winner: Illustration
- Gold Winner: Infographics
- Honorable Mention: Print Magazine Design



# 2024 APEX Awards for Publication Excellence

#### **Overall Awards**

Winner: Website, entire site, including content and design

## Design

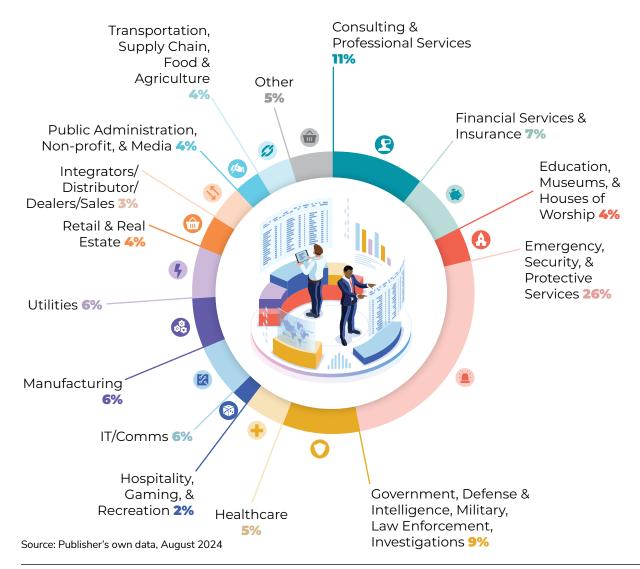
Winner: Infographics

# **Reader Information**

At the heart of *Security Management's* readership are 34,000 ASIS members—global leaders across every facet of the security industry.

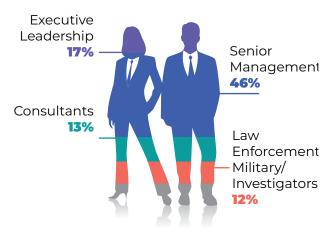
# **Membership by Industry**

ASIS members come from every corner of the security profession.



# Membership by Job Function

Readers are influential leaders and key decision-makers.



# **Membership by Region**

Readers bring global expertise.

North America (Canada, U.S., Mexico) **72%** 



# Newsletters

Security Management's curated emails deliver security-related news stories, industry trends, and the latest in technology solutions. Dynamic delivery systems and optimal ad positioning simplify and enhance marketing campaigns to target active security professionals.

# **Smart Security**

This newsletter is pushed out twice a month and highlights new content from ASIS International, including articles, education, subject-area content, and other resources.

**Top Banner** 468 x 60 | \$2,500 per month

#### Interstitial Banner 1 or Sponsored Content

468 x 60; 200 x 200 image, Up to 25 words + headline \$2,000 per month

#### Interstitial Banner 2 or Sponsored Content

468 x 60; 200 x 200 image, Up to 25 words + headline \$2,000 per month

#### Interstitial Banner 3 or Sponsored Content

 $468 \times 60; 200 \times 200$  image, Up to 25 words + headline \$2,000 per month

**Engagement:** 35% **Avg. delivered:** 13,000 Source: Hubspot\*







are essential focuses in the security industry, and Security Management aims to keep its subscribers informed through daily news and updates from across the globe. This popular newsletter has diverse advertising options that cater to any marketing budget.

Five deployments per week, except during major U.S. Federal holidays.

**Top Banner** 600 x 120 | \$3,000 per week

#### Sponsored Content

150 x 150 image, Up to 25 words + headline \$3,000 per week

**Interstitial Banner** 468 x 60 | \$2,000 per week

Engagement: 35% Avg. delivered per week: 140,000+ Source: Rasa.io\*



# Security Technology

This bimonthly newsletter presents cutting-edge technology, privacy issues, and applications through thought-leadership articles, case studies, product updates, and trend analysis.

**Top Banner** 468 x 60 | \$2,500 per issue

Interstitial Banner 1 or Sponsored Content 468 x 60; 200 x 200 image, Up to 25 words + headline | \$2,000 per issue

#### **Interstitial Banner 2 or Sponsored Content** 468 x 60; 200 x 200 image,

Up to 25 words + headline | \$2,000 per issue

Engagement: 39% Avg. delivered: 20,000+ Source: Hubspot\*

# Partner Email

Seize the opportunity with our exclusive email marketing program. Limited slots available. Partner with *Security Management* to create unique HTML content, showcasing your company as a solutions provider to ASIS decision-makers. Feature custom content like case studies and solution narratives exclusively yours.

\$10,000 per email. Contact your media developer for bundled rates.

Engagement: 39% Avg. delivered: 21,000+ Source: Hubspot\*





## SM First Look

This bimonthly newsletter consolidates the full breadth of Security Management's delivery vehicles into a single resource, highlighting the latest articles, podcast interviews, webinars, and more.

**Top Banner** 468 x 60 | \$2,500 per issue

Interstitial Banner 1 or Sponsored Content 468 x 60; 200 x 200 image,

Up to 25 words + headline | \$2,000 per issue

#### **Interstitial Banner 2 or Sponsored Content**

468 x 60: 200 x 200 image. Up to 25 words + headline \$2.000 per issue

Engagement: 26% **Ava. delivered:** 20.000+ Source: Hubspot\*

# **Executive Brief**

Share your expertise with our audience. Complement your thought leadership with Security Management content.

#### \$10,000 per exclusive email

Deliverables: Logo; 3-5 content pieces with URL's. Gated landing pages are recommended for capturing leads.

**Engagement:** 26% Ava. delivered: 20.000+ Source: Hubspot\*

\*June 2024–August 2024



## **SM Deep Dive**

This monthly newsletter will home in on emerging issues and security trends, full of fresh virtual content, analysis, and articles from Security Management.

Top Banner 468 x 60 | \$2,500 per month

Interstitial Banner 1 or Sponsored Content 468 x 60: 200 x 200 image. Up to 25 words + headline \$2,000 per month

#### **Interstitial Banner 2 or Sponsored Content**

468 x 60; 200 x 200 image, Up to 25 words + headline | \$2,000 per month

Engagement: 36% Avg. delivered: 20.000+ Source: Hubspot\*

## SM7

Position vour message alongside the seven most essential things security practitioners need to know each week with SM7.

**Top Banner:** 600 x 120 | \$4,800

Sponsored Content (2 available) 200 x 200 image, Up to 25 words+ headline | \$6.000 each

**Interstitial Banner:** 468 × 60 \$4.800

#### Engagement: 30% Avg. delivered: 31,000+ Source: Rasa io\* Note: SM7 is sent weekly; pricing includes 4 weeks of deployments.



200 x 200 image. Up to 25 words + headline | \$2,500 per issue

February: Critical Infrastructure April: Healthcare June: Transportation August: Schools/Campuses October: Cybersecurity December: Retail

Materials are due 1st of issue month

**Engagement:** 29% **Ava. delivered:** 20.000+ Source: Hubspot\*

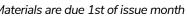
# **SM Industry Insights**

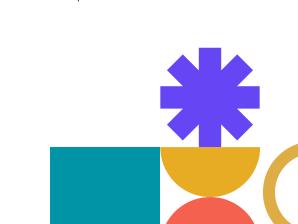
With a specific industry focus each issue, the Industry Insights newsletter provides collective content on a single subject, using content from Security Management as well as the latest news and trends.

**Top Banner** 468 x 60 | \$3,000 per issue

Sponsored Content

#### Topics:







# Websites

The ASIS and Security Management websites are invaluable resources for industry professionals. Whether it's consuming exclusive online content, browsing the store for literature, or gathering intel on the next ASIS event, advertising options feel complementary-not obtrusive-to site visitors.



1660 x 1230 image, 25 words or less \$3,500/month



B Interstitial banner 1440 x 325 \$2.500/month

Web banners on the ASIS site should be .jpg or .gif files. Maximum file size is 150 KB. Animated .gif files not accepted. Only six advertisements allowed per zone, per month. Zone positions may slightly vary from page to page on this site, pending ASIS content.

Visits: 320,800 average per month | Pageviews: 587,100 average per month Source: Cloudflare 03.01.2024 – 8.31.2024



Connects is the ASIS members' community—a hub where security professionals gather to share best practices, collaborate on resources, and engage in online events. It's their go-to for discussing trends, asking guestions, and exchanging resources, akin to ASIS's own Facebook.

#### Ad sizes: 728 x 90 | ASIS Connects package: \$3,500 net/month

(Includes Daily Digest Email and 3 landing pages on ASIS Connects EXCLUSIVE to ONE sponsor) Maximum file size for ads is 150 KB.



**ASIS Connects Web Pages** Pageviews: 93,000+ average per month



# International Announces its 2024 ASI vards of Excellence Recipients

LATEST NEWS FROM SECURITY MANAGEMENT

ASISonline.org

ASIS



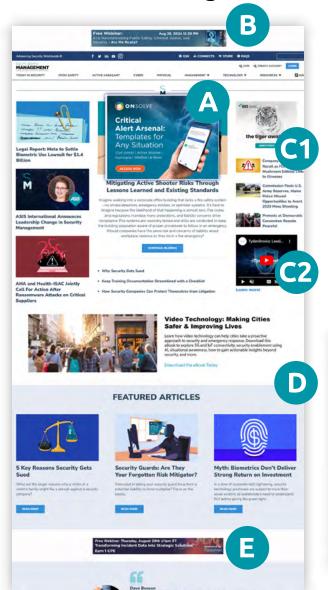


**Connects Daily Digest Email** 

Engagement: 35% | Avg. Delivered: 700,000+ Source: Higher Logic / June 2024-August 2024

8 | Email Charlotte.Lane@asisonline.org (Companies # through L) or Femke.DiCesare@asisonline.org (Companies M through Z) to reserve your ad placement today.

# SM.ASISonline.org





**Exclusive Position** 

640 x 480



728 x 90	\$2,500/month
	\$6,500/quarte

\$25,000/year



300 x 250

The time scale we've historically

There's an endless race of continuous inspection and validation of There's an endoes race or continuous reportion and variation or identifies, services, applications, and networks. Analysis must also include cloud control planes and workloads that power it all. These elements are sometimes reviewed in isolation, but it's critical that they also be evaluated and the solution of the solution. as part of the complete system since security problems often arise with

Trying to catch all types of security problems prior to production release in

In page of each and since testing pair to be accomplished guickly enough to support release cadences demanded by the business. Detecting and responding to threats also can't be accomplished with log analysis alone. treporting to university and care to a score interview in the second sec racing against the clock as attackers move faster and cause significant We've also seen a renewed focus on governance. The NIST Cybersecurity Framework (CSF) is well-known in security dicties. Version 2.0 is currently in draft, which expends the scope beyond just critical infrastructure and

What Organizations Can Learn

interconnections and integrations.

also adds a dowinsance pillar.

used to measure and assess risk is



\*Video supported

See example>

\$1.000/week

日本編放日

4 Technology Solutions for Jetering Retail Theft

o Owns the San Jose

Limitless

B4

PA

BUY NOW

ELASS V

Only available on homepage 720 x 325 image, 25 words or less \$22,800/year

Featured content\*

\$3,500/month



\*Video supported See example>

D

POA		Article skyscraper	
Books. where.	A	300 x 600	\$2,500/month
			\$6,450/quarter
			\$22,800/year
rity ntials iness			

Web banners on the Security Management site should be .jpg or .gif files. Maximum file size for banner ads is 150 KB. Animated .gif files accepted. No more than 10 ads are allowed to rotate in these positions per month.

Visits: 55,300 average per month | Pageviews: 68,100 average per month Source: Cloudflare 03.01.2024-8.31.2024

# Websites: Native/Display Advertising

Place your messaging directly within *Security Management's* award-winning feature articles and news coverage with both sponsored content and graphic display ad options. Want to target your message more specifically? Sponsor a single piece of *Security Management* content.

## **Focused impact**

Want to target your ad campaign more directly around a sector or subject? Select articles or content packages from the *Security Management* editorial calendar for special sponsorship. These articles and packages are likely to receive additional promotion through editorial newsletters, such as First Look and Deep Dive. Focus impact advertisements will stay live and follow the applicable article(s) for 6 months.

**1st Sponsored Content:** (\*Premium Package Position), Targeted on a Topic: \$5,000 \*Includes exclusive supplemental content pieces such as:

- Infographic
- Sidebar Article
- SM Live or Fast Facts Video
- Sponsor recognized on package landing page

**2nd and 3rd Sponsored Content Positions:** \$2,750

Display Ads: \$2,500

## Specs for Broad and Focus impact

#### **Display ads**

- 300 x 250
- Traditional .JPG or .GIF files (animated .gif files accepted)
- Maximum file size is 150K

# Broad impact

Attract readers from across *Security Management's* most recent and most searched-for articles with these native or display advertising options. The majority of *Security Management's* web traffic arrives through organic search, and the 100+ most search optimized articles feature native advertising.

**1st Sponsored Content** (Premium Position): \$3,500/month

**2nd and 3rd Sponsored Content Positions:** \$2,750/month

Display Ads: \$2,500/month



#### Article Title

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1st Sponsored — Content



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1st Display — Detect and track threats in real time Ad

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2nd Sponsored — Content



NLOCKED

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#### Sponsored content

- Resistant to ad blockers
- Optimized for mobile devices
- 200 x 200 Image
- Maximum file size is 150K
- Up to 25 words + headline
- Call to action button



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# Security Technology

For the latest in cutting-edge security tech, innovative ideas, and creative installations, *Security Management* readers rely on the Security Technology community. This platform lets security vendors and startups showcase products and ignite future discussions. In 2025, Security Technology will cover key topics like fraud detection, manufacturing, security weapons, travel security, and more. Check pages 2–3 for the editorial calendar.



# Prewritten case study

- Case study word count: 800 words
- Provide link to the full case study or additional materials
- Featured Photo (.jpg or .png)
- Photo Image: 884 pixels wide x 500 pixels high (Image will be cropped to fit allotted space; No vertical images; Maximum file size is 150K)

# **Product-specific content**

- Product or service word count: up to 300
- Photo to run with product release (.jpg or .png)
- Photo Image: 884 pixels wide x 500 pixels high (Image will be cropped to fit allotted space; No vertical images; Maximum file size is 150K)

## \$3,000 per item

# Thought-leadership article

- Thought leadership article word count: 500 words
- Provide link to full thought leadership article or
- additional materials
- Featured Photo (.jpg or .png)
- Photo Image: 884 pixels wide x 500 pixels high (Image will be cropped to fit allotted space; No vertical images; Maximum file size is 150K)

# Infographic

- Featured Photo 884 wide x 500 high (.jpg or .png)
- Full infographic width is limited to 884 pixels wide (Please be cautious of text size for mobile device readability.)

# Security Technology newsletter

## Top Banner

468 x 60 | \$2,500 per issue

Interstitial Banner 1 or Sponsored Content\* 468 x 60; 200 x 200 image, Up to 25 words + headline | \$2,000 per issue

#### Interstitial Banner 2 or Sponsored Content\* 468 × 60;

200 x 200 image, Up to 25 words + headline | \$2,000 per issue







## **Native advertising**

Refer to the newsletters section for details on other sponsored content options on pages 6-7 and websites for native/display advertising opportunities on page 10.

# **Conference credits**

Attach CPEs to your end-user conference. Talk to a media developer to start accrediting your educational sessions.

\$3,000 per 1-hour session

# **Content Marketing**

Customized content marketing offers affordable solutions covering reporting, writing, editing, designing, and participating in events. Deliver helpful information to your audience and increase the prospect they will reward you with business and continued loyalty.

# Webinar sponsorships

Partner with ASIS webinars on key educational topics throughout the year. **\$5,000** per sponsorship

#### Sponsored Webinar Attendee Statistics:

Average Registrants: 772

Average Attendees: 249 Source: Magento and ON24 / January 2024– August 2024



Raquel Alleyne Webinar Producer raquel.alleyne@asisonline.org



# **Sponsored research**

Partner with ASIS on a research project vital to security leaders. Collaborate with ASIS volunteers on project design, join a webinar panel to discuss findings, and enjoy branding on the research report with an option to write the introduction. ASIS will publish the report, with sponsors also able to use the data. Plus, gain exclusive advertising in a *Security Management* content package, including Sponsored Content ads and placements in infographics, articles, and videos.

#### \$25,000

Limited to one research project per quarter. Topics to be determined in conjunction with the sponsor.

# **Custom webinars**

**High-targeted lead generation.** Webinars enable you to select a compelling topic, develop the content, and participate in presenting. A producer will assist you in tailoring your concept to ensure your webinar is eligible for recertification credits. **\$15,000** per webinar

#### Custom Webinar Attendee Statistics: Average Registrants: 800 Average Attendees: 258 Source: Magento and ON24 / January 2024– August 2024 Note: On-demand leads will also be supplied

# **Foundation research**

The ASIS Foundation helps security professionals achieve their career goals with certification scholarships, **practical research**, member grants, and more. Contact your media developer to find out ways to partner with the ASIS Foundation and their highly coveted security research projects.

# Multimedia

Security Management Highlights is a monthly podcast featuring expert interviews on key industry topics. Our team interviews thought leaders, industry pros, and Security Management editors. In the initial eight months of this year, SM Highlights' 2024 podcasts had 9,000+ listens, covering subjects like security intelligence, mass event security, concierge guarding, and more.

## **Podcasts**

#### Podcast Commercial Placement and Sponsorship

Provide a 30-second audio commercial that will play during the show. No commercial? No problem. The podcast host can read your scripted message on air. Sponsors may also provide a subject matter expert, who can be interviewed for a five-minute non-promotional segment on a topic that aligns with the *Security Management* editorial calendar. Plus, your organization will be mentioned as the episode's sponsor at the beginning and end of the podcast.

#### \$3,000 per episode

Average listens per Security Management episode: 1,181 Source: Soundcloud / August 2023–July 2024

#### **GSX Daily Podcast**

Every issue of the *GSX Daily*—the official publication of GSX—features a short bonus podcast interviewing a key speaker or presenter from GSX. These podcasts are sponsorable.

#### Average listens per GSX episode: 1,270

Source: Soundcloud / August 2023–July 2024

## SM Fast Facts & SM Live

Security Management content is on the move! Increase your digital presence with SM videos, including the new **Fast Facts** and **SM Live** video series, which are promoted across social media channels and the Security Management website. Act fast! Limited sponsorships available.

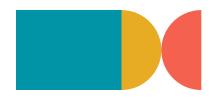
**Fast Facts:** It all boils down to the numbers—get quick statistics, essential analytics, and more with *Security Management's* Fact Facts video series. These videos add valuable context and color to packages of *Security Management* reporting.



**SM Live:** With SM Live, a *Security Management* editor is your guide to in-person events, collecting actionable takeaways and new developments to share in quick, social media focused videos.

Sponsorships for videos are limited to Focus Impact packages. See page 10 for more details.





# **Events**

A Security Management live or virtual event allows a company to position itself as an industry thought leader by providing education to attendees on topics that affect the entire security industry. Provide your organization the opportunity to increase brand awareness during forums designed to help security professionals protect people, property, and information.

Or go big! Connect with thousands of decision makers during the biggest security-related event of the year: GSX (Global Security Exchange).

## **Live roadshows**

This half-day workshop allows face-to-face interaction with decision makers, providing a company with increased brand awareness and a forum to present unique solutions to critical problems. Roadshow attendees earn CEUs. Contact your account manager for details.

## **GSX events**

Showcase your service or product in front of thousands of decision makers during the biggest security-related event of the year.

- Exhibit
- Sponsorships
- Meeting space
- Branding

Visit <u>GSX.org</u> to learn more about the security industry's premiere event.

# Security Solutions Spotlight

Join ASIS International in introducing half-day webinar events, showcasing the latest technology and solutions on topics that will reach broad audiences. Showcase your company's unique product and specialized service in a 25-minute dedicated demonstration, followed by 5 minutes of Q&A. You'll connect directly with ASIS members and other security practitioners in the security space while positioning your brand at the forefront of industry innovation and solutions.

Reserve now as sponsorships are limited to 5 demonstrations per half-day event.

- Topic: Schools and Campuses May 2025
- Topic: Healthcare November 2025

\$7,500 per product/service demonstration Contact your Account Manager for more information.

Avg. registration: 500+

# <section-header>



# **Print Publications**

*Security Management* connects you with the security industry's top decision-makers and key prospects.

Security Management will release two annual printed issues for distribution at ISC West and GSX. These editions will feature top selections from our digital content, serving as an enduring collection of invaluable insights for security leaders. Reach out to your account manager for reservation details. ASIS members can access a PDF version, and the printed editions will be available on-demand via the ASIS Store.

#### April (ISC West Show Issue)

Closing Deadline: 3/3/25 Materials Deadline: 3/6/25 ISC West Product Showcase Deadline: 2/14/25 September (GSX Show Issue) Closing Deadline: 8/15/25 Materials Deadline: 8/20/25 GSX Product Showcase Deadline: 8/1/25

Concierge Guardin

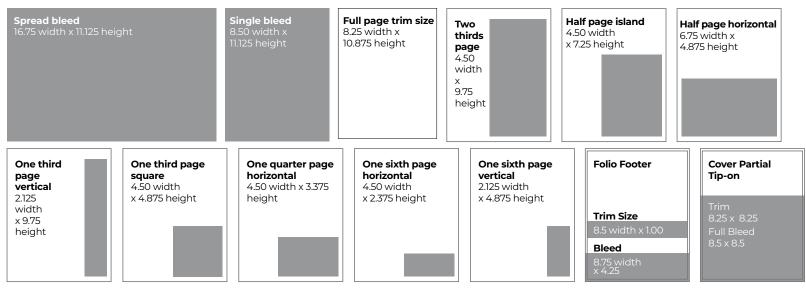
# 2025 rates\*

Spread	\$3,500
Full Page	\$2,000
Cover 2	\$2,750
Cover 3	\$2,500
Cover 4	\$3,000
2/3V	\$1,500
1/2 Island	\$1,350
1/2 Horizontal	\$1,350
1/3 Vertical/Square	\$1,050
1/4 Horizontal	\$950
1/6 Vertical/Horizontal	\$850
Folio Footer Ad	\$600

# Special impact opportunities

Split Cover	\$5,500
Bellyband	\$4,500
Partial Cover Tip-on	\$3,750
Corner Snipe	\$1,400

\*15% discount for both issues if contracted by 3/3/25

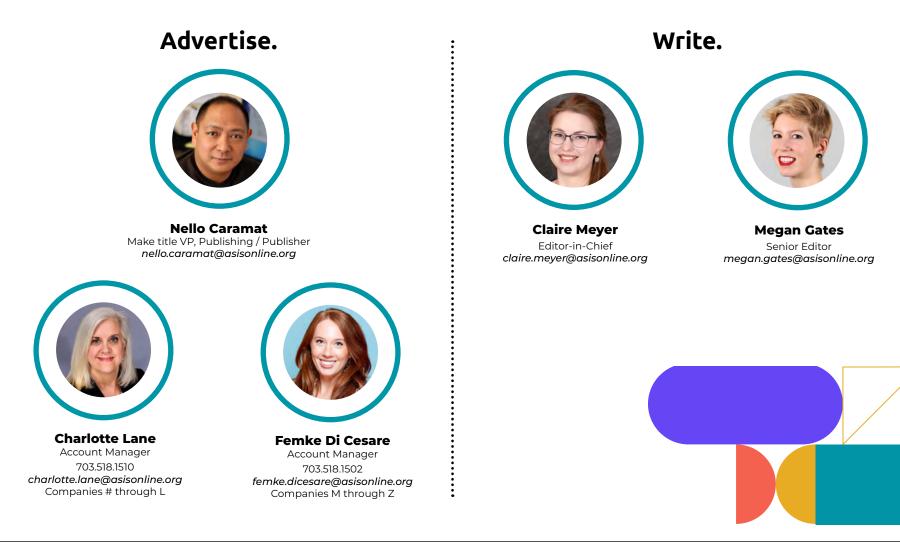


# Specifications for print sizes

# Article Development

ASIS readers are *Security Management's* greatest strength. Their experience and day-to-day desire to protect lives, property, and data give them the unparalleled ability to help other security professionals protect their interests.

If you are a security professional and would like to write for *Security Management*, email Editor-in-Chief *Claire.Meyer@asisonline.org* or call 703.518.1444. If you are interested in writing a Security Technology article, email *Megan.Gates@asisonline.org* or call 703.518.1474.



# The Fine Print Advertising and Custom Content Terms and Conditions

#### **Invoices and Credit**

The publisher holds the agency and the advertiser jointly and severally responsible for all space costs and mechanical services charges. Any insertion of advertising made by an agency represents acceptance by the agency and the advertiser of all terms and conditions set forth in the rate card applicable to the issue in which such insertions(s) is to be published.

The publisher will not be bound by any conditions, printed or otherwise, appearing on order blanks or copy instructions when such conditions conflict with the regulations set forth in the rate card and addenda thereto.

Any combination of ads of varying sizes placed in Security Management or ASIS products of the like during a 12-month period may earn frequency discounts. Advertising will be billed at the onetime rate until other frequency is earned or unless a written contract is established with the publisher. Rates will be guaranteed by the publisher for the duration of the contract. All advertisers will receive 60 days notice of new rates.

A contract may only be cancelled by the advertiser or publisher with 30 days' written notice. If a contract is cancelled before the specified frequency is fulfilled the advertiser will be shortrated for previous insertions at rates in effect at the time of cancellation.

Advertising contracts and insertion orders will be confirmed in writing by the publisher. The advertiser (or its agency if it is acting for the client) will be responsible for notifying the publisher of any error in the information on the contract form(s). If no instructions to the contrary are received, the advertisements will be run accordingly, and the advertiser/agency will be responsible for payment. Cancellations (as well as changes in insertion orders) will not be accepted after the closing date. Cancellations must be made in writing and none are considered accepted until confirmed in writing by the publisher.

#### Liability

Advertisers and their agencies assume liability for all content of advertisements printed. The advertiser and the agency, jointly and severally, will indemnify and hold harmless Security Management, ASIS, its officers, agents and employees against expenses (including legal fees) and losses resulting from the publication of the contents of the advertisement, including without limitation, claims or suits for libel, violation or right of privacy, copyright infringement, or plagiarism.

We reserve the right to place the word "Advertisement" or "Sponsorship" or the like with copy that could be mistaken for editorial material.

#### **Billing, Rebates, Short Rates, and Commissions**

Advertising will be billed at the one-time rate until such time as other frequency is earned or unless a contract is established in writing with the publisher. Each unit of advertising is charged at individual unit rates and each unit is credited toward frequency discounts.

Any billing direct to the advertiser or agency will be for the net amount due. Net rates are not eligible for agency commissions.

#### All invoices are NET 30 days.

No discount is offered. Payments received will be credited to the oldest outstanding balance.

No advertiser or agency with invoices more than 90 days outstanding will be permitted to place further advertising in Security Management or other ASIS products of the like until all outstanding invoices are paid.

# New advertisers and agencies will be required to prepay their first insertion.

Advertisers or agencies with a record of delinquent payment of accounts with ASIS International (the publisher) will be required to prepay all insertions until good credit is reestablished.

#### Clients participating in custom webinars, roundtables, road shows, and the like may be required to prepay a deposit of 50% upon signing the contract.

The remaining 50% balance will be due and invoiced in the month the event is executed.

Advertising is accepted from agencies on the basis that the agency is acting on behalf of the advertiser as its official representative. The publisher reserves the right to hold the advertiser directly responsible for any and all expenses incurred on the advertiser's behalf by its representative. This includes all space, position, and mechanical charges.

If the rate specified and billed for each order during the 12-month period is not earned, each insertion will be short-rated at current rates.

Frequency discounts will not be honored if all components of original contracted program are not fulfilled.

Unless other instructions are received, invoices will go to the individual who has placed the order. For printed advertisements, two digital replicas of any printed ads will be sent to the advertiser with the invoice. If your billing procedures have other requirements, let us know and we will try to accommodate.







# asisonline.org/advertise

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